

















Unique people create a unique company









# WE'RE A FAMILY BUSINESS WITH OVER A 25-YEAR EXPERIENCE



### READ OUR STORY



#### A LONG TIME AGO ...

Every good story begins in a similar way and the next chapters are better and better. Make one of them about you!

#### 1994 - START

When everyone was wearing wide-leg trousers and listening to Spice Girls, we were going to conquer the world! Our first office was founded in Gubin (Poland) in the '90s. From the very beginning the goal was to make cities full of nature.

#### ..2...3... 2004

#### 2004 - COUNT TO THREE!

101 is a special number. We sold over 100 products in June that year. But still, it was just the beginning...

#### 2008 - ONE THOUSAND GOOD CHANGES

A constant development of the company and a growing number of the clients let us expand the Production Department and build a warehouse in Brody. We sold 1001 constructions which meant 1001 good changes, and we got our first awards.



#### HELLO WORLD...

The true cultural mix! Professionalism from Germany, the latest trends from Italy, style from France, happiness from the Netherlands and spontaneity from Poland. We teamed up with our new partners.



#### 2012 - CH-CH-CHANGES!

The company kept developing so we moved into a bigger place in Zielona Góra. Our offer kept growing too!



#### 2011 - SKY IS THE LIMIT!

The Marketing Department, the inspiring heart of our company, was created in Zielona Góra by dynamic and unique people. We started blogging about nature and urban architecture. We also decided to open our office in Germany.



#### 2011 - CIAO & GOEDENDAG!

We welcomed TeraPlast, Elho and SLIDE as our partners. Their light and polyethylene decorations became a part of the Terra Group offer.



#### مكيلع مالسلا - 2010

We won the contract in Casablanca. That was our first international success.



#### 2009 - BONJOUR

We started the collaboration with Atech and became the exclusive distributor of this French brand in Poland.



#### 2014 - GREAT SUCCESS

5001... over 70% of the Polish cities acquired our solutions. We were proud of people who helped us in this achievement!



#### 2015 - WELCOME HOME!

The another big step. We joined the Marketing Department and Customer Service under one address in Zielona Góra. From that moment the headquarter of Terra Group has been located in Zielona Góra.



#### 2017 - NFW MARKETS

... new Customers, and more and more plans! We keep developing and growing also by extending number of our crew. So what will the future bring? We want our Terra Group vessel to keep the right course and reach the next unconquered places. This is our goal!



#### WE'RE FAMILY

Terra Group is one of the leaders on the urban architecture market. Over 30 people take care of customer service, marketing and production. Although the time flies, we still believe in the same process – team work, loyalty and sensitivity.

## THIS IS IT...





- We offer top quality products and service
- We take care of positive collaboration with our customers
- We send thousands of e-mails
- We work to strict deadlines
- We are a responsible business partner



- We are the leader in our branch
- We offer the products of four global brands
- We act worldwide
- We cooperate with garden centres, architects, HoReCa and public administration
- We have thousands of satisfied customers.

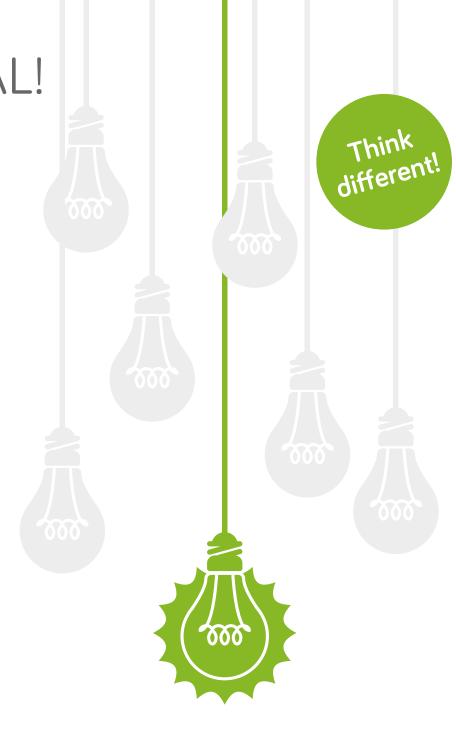
## ... WHAT MAKES US SPECIAL!



- 25 years of experience in urban space shaping
- Safe products with a long time warranty
- 100% recyclable products and environment-friendly methods
- The perfect combination of functionality, aesthetics and design
- Production conducted by a group of skilled employees



- Sales growth every year
- Well qualified employees
- Adapting the market changes
- Constant development



## **OWN BRANDS**





Terra Easter

**Ohydrogel**®



all TerraCity

**OTerra**Form



masson.

Teraplast

elho®

FOREIGN PARTNERS AND THEIR BRANDS

# TERRA FLOWERS TOWERS



Terra Flower Towers are urban planters with a ring structure. When a construction is planted with flowers it becomes a natural decoration. The Flower Towers are recommended especially to the cities where there isn't enough place for greenery.

## **NUNO'NI**



A new and dynamic Polish brand known for its unusual solutions, functional urban furniture and light interior decorations. Its catalogue is full of innovative ideas and pictures of stylish arrangements. A bold approach to design marks this brand out.

## **TERRAFORM**



The richest collection of big planters in Poland. The variety of materials, colours and shapes allows to decorate every place indoor and outdoor.

### TERRA CITY



A collection of urban furniture characterized by the highest quality, aesthetics, an original form and reliability. These are modular elements, which easily adapt to the needs of some specific space but also they allow for a smooth and fast implementation of natural accents. The possibility to create various compositions from the elements, their rich range of colors and resistance to all disturbances, are the most important features of the collection.

### TERRA HYDROGEL



Terra Hydrogel Vit is an eco-friendly mix of fertilizers and a soil conditioner that increases the water capacity of soil. The product consists of pure hydrogel and minerals essential for optimal plant growth. Thanks to these elements plants have an access to nutrients and a proper soil moisture during the whole vegetation period.

### TERRAWALL



Terra Wall is a wall made of live plants, which sets completely new standards in the design and greenery display in public space. It can be a real estate facade, a unique wall of the stand at the trade fair or a blooming acoustic screen. It will work as an extraordinary live decoration of the walls and rooms. A proper arrangement is a matter of ideas.

## **TERRACHRISTMAS**



The collection of Christmas decorations designed for effective urban space arrangement in the winter season. These unique elements help in creating a magic and cheerful atmosphere. They are also a better alternative to natural spruce trees.

### TERRA EASTER



Terra Easter is a wide collection of the functional Easter decorations not only for the cities but also for the individual use. They are the highest quality openwork products, not only traditional but also design illuminated accessories for closed and open spaces. They are an ideal complement of the Easter arrangement but also an interesting element for the interior furnishing, also off the Easter season. A limitless range of usage, attractive shapes, a unique play of lights assure an amazing visual effect for every kind of space and for any occasion.

## THE ONLINE SHOP MAKEITHOME.PL.



In makeithome.pl one can find not only home, office or bar accessories. If you love gardens and everything connected with them, this shop is an ideal place for you. Additionally, if you are the owner of a tiny garden or you do not have it at all – no worries! Thinking of you, we prepared the offer for large and small pots as well as little greenhouses, which will perfectly work in tiny spaces such as a balcony, terrace, or even a windowsill.

### **BUSINESS PARTNERS**



"

We cooperate with creative partners from Italy, excellent architects from France and amazing designers from the Netherlands. There are no borders for us!

"

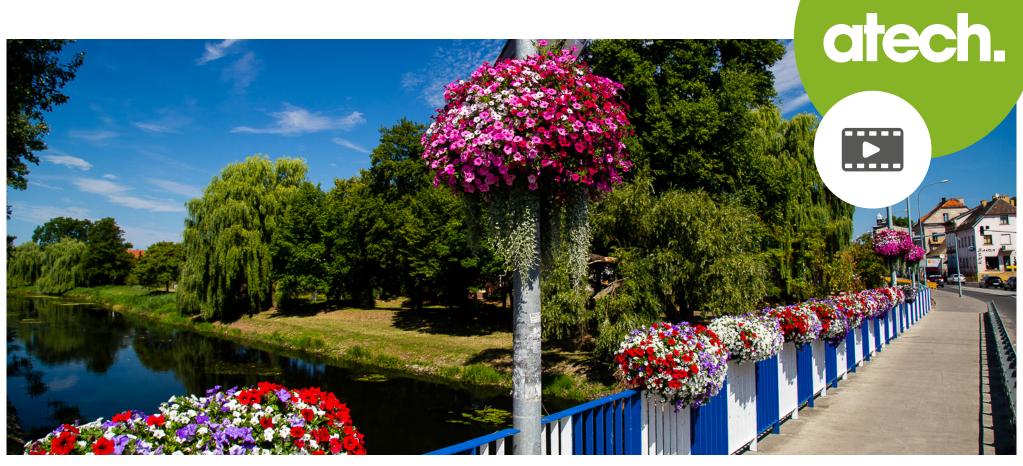
Olga Fiedorowicz
English Speaking Countries
Customer Service Specialis

+48 68 455 62 69 olga.fiedorowicz@terra-pl.eu



CONTACTS IN THE WHOLE EUROPE

## **ATECH**



The French producer of planters with a double-bottom system. Atech is a well-known brand to landscape architects. The products are perfect tools in urban space arrangement thanks to their durability and functionality.

## **TERAPLAST**



The products of the Italian company TeraPlast have been produced for almost 40 years. They are appreciated by the designers all over the world. The brand is distinguished by the durability of its products, innovation and competitive prices. Each model is available in various colours and sizes.

## **ELHO**



One of the European leaders in the production of polyethylene planters with a 45-year history. The priority of the company is to create colourful decorations that make everyday easier and at the same time more beautiful. The production process is fully environment friendly and the products are 100% recyclable.

## MASSON



A German producer of the openwork decorations not only for cities but also for individual use. These are functional high quality tools for the seasonal arrangement of the interior and exterior space.

### WE'RE CLOSE TO YOU!



#### WELCOME TO COOPERATE WITH US

## WE ARE **PROFESSIONALS**



Terra Group is one of the leaders on the urban architecture market.

We notice sales growth every year.

18000 products sold worldwide

#### **CUSTOMER SERVICE**

We make about 145 phone calls with our clients every day

**4 people** answer the phones from Polish clients

**4 people** answer the phones from foreign clients

2 people meet with clients directly

#### Contact us!

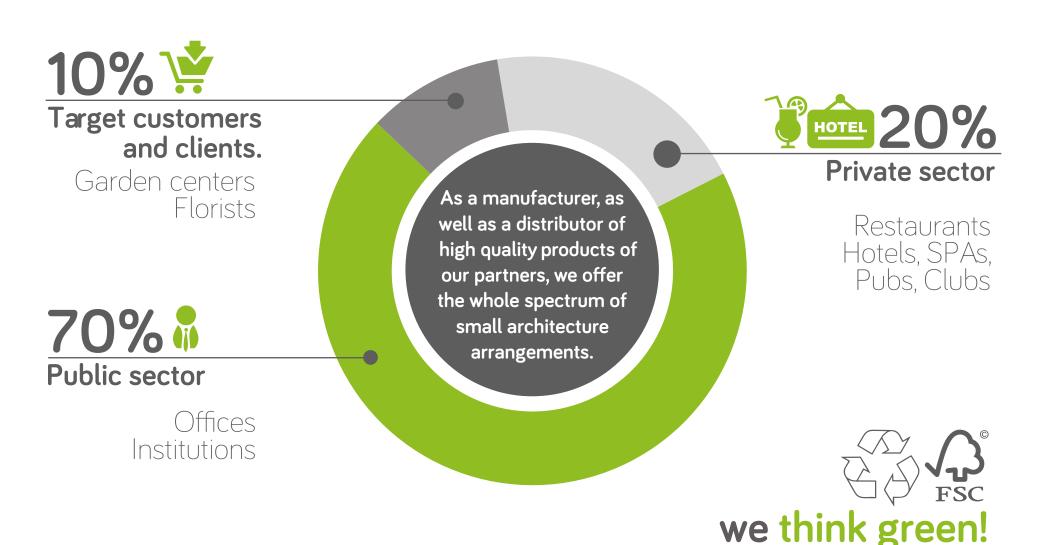
+48 68 455 62 69 | info@terra-pl.eu



WE KNOW
OUR CLIENTS

# OUR TARGET GROUPS WE AIM HIGH. WE ACT GREAT.





## POWERFUL SOFTWARE MOST ADVANCED SYSTEM IN POLAND

**Customer Relationship Management** (CRM)

ADVANCED ERP SYSTEM

Stock system / sales management

financial management





Our promotion reaches **5300 entities** 

of the public administration sector

We keep in touch with 1700 architects and designers

2000 hotels and spas included in our contact management and sales tracking system

We reach
1900 companies
in the gardening business

IN 2018 WE PRINTED 150.000 LEAFLETS AND CATALOGUES

#### WE DESIGN:

WEB PROJECTS
PRINT-OUT GRAPHICS

#### **WE PRINT:**

CATALOGUES LEAFLETS & BOOKLETS



WE SENT 6.000 MAILS TO CUSTOMERS all over the world per month.

WE DELIVER:

MAILINGS & POSTS

WE WORK WITH NEWSPAPERS AND MAGAZINES

WE PUBLISH:

BLOGS, PRESS-RELEASES



WE MAKE PHOTOGRAPHS:
PACK SHOTS & COMPOSITIONS



## WE TURN CREATIVITY

INTO EFFECTIVENESS AND EFFICIENCY



## MARKETING IN FIGURES:

- 2 COPYWRITERS
- 2 PROGRAMMERS
- 2 GRAPHIC DESIGNERS

**1000 IDEAS** 



## " The picture matters. We can design a project of changes according to your guidelines for free. Fmil Jóźwiak graphic designer emil.jozwiak@terra-pl.eu

# DON'T BUY SIGHT UNSEEN!

#### **PROJECTS**

We know how difficult is to create the effective public space arrangement. We want to make your work easier by offering you a free visualisation of changes in certain places.

Send to us the photos and we prepare the best solutions.

## TECHNICAL MATERIALS

Each product is equipped with a technical sheet and a user manual. You can find there the most important pieces of information – dimensions, weight, colours, accessories, codes, methods of maintanance and production. If you need more information contact me

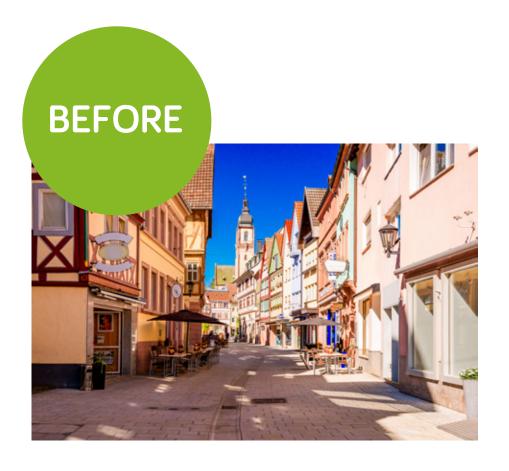
#### **LIBRARY**

A free source of materials necessary in work, such as technical sheets, price lists, photos, leaflets,etc.

Our Marketing Department takes care of keeping it updated regularly.

You can find it here: www.library.terra-uk.eu

## Ask for free visualisation service





Do you have some extraordinary idea for the arrangement of your space but you do not know how to deal with it? Contact us and together we will breathe life into it. Thanks to our experience, we know exactly what to do to achieve the goal in such situations. We will create a unique plan for the development of your surroundings.



Weronika Filipek German Speaking Countries Customer Service Specialist T. +49 30 12 07 46 90 weronika.filipek@terra-pl.eu



Piotr Błaszyk German Speaking Countries Customer Service Specialist T. +49 30 12 07 46 90 piotr.blaszyk@terra-pl.eu



Marcin Brożek Sales Director +48 513 041 846 marcin.brozek@terra-pl.eu



Lubor Viest Key Account Manager CZ +420 722 083 427 SK +421 950 228 763 lubor.viest@terra-cz.eu







WE WILL HELP YOU IN CREATING YOUR SPACE.
CONTACT US!

Fill the form in at www.terra-pl.eu/kontakt



#### Terra Group

Alpha Business Center ul. Wrocławska 17B 65-427 Zielona Góra

T: +48 68 455 62 69 F. +48 68 414 54 25 E: info@terra-uk.eu

www.terra-uk.eu